STATE OF IOWA DEPARTMENT OF COMMERCE BEFORE THE IOWA UTILITIES BOARD

| IN RE COMPLAINT OF |) | |
|-------------------------------|---|--------------------------|
| HANCOCK COUNTY HEALTH SYSTEMS |) | Docket No. FCU-2013-0005 |
| CAROLYN FRAHM |) | Docket No. FCU-2013-0007 |

AIRUS'S AFFIDAVIT IN SUPPORT OF MOTION FOR CONFIDENTIAL TREATMENT

- 1. My name is Julie Oost. I am the Vice President Regulatory Affairs and Contracts for Airus, Inc. ("Airus").
- 2. In response to the Order dated July 28, 2016, Airus is filing with the Board its Quarterly Report dated September 30, 2016. The Quarterly Report contains information that is a trade secret and constitutes confidential and proprietary information to Airus.
- 3. The Confidential Information includes Airus's work to date and future plans to assure compliance with the Board's requirements.
- 4. The Confidential Information derives independent economic value to Airus, is not generally known to and not readily ascertainable by proper means by Airus's competitors. The Confidential Information contains competitively sensitive information, is confidential and proprietary and constitutes trade secrets for Airus.
- 5. Airus does not disclose the Confidential Information publicly and takes reasonable measures to prevent the public disclosure of the Confidential Information. Airus has filed its Motion for Confidential Treatment of the Confidential Information seeking to protect the Confidential Information from public disclosure.

6.

| Airus's methods of | doing business | with respect to rural call completion failures. | |
|--|----------------|---|--|
| | | /s/ Julie Oost Julie Oost | |
| State of Illinois |)) ss: | | |
| County of Cook |) | | |
| Subscribed and sworn to before me this 30th day of September 2016. | | | |
| | | <u>/s/</u> | |
| | | Notary Public | |
| A0810\0002(02499963) | | | |

If released to its competitors, the Confidential Information would cause harm to